

MICHAEL SHELTON

PROFESSIONAL SERVICES DELIVERY & PMO LEADER | CYBERSECURITY CONSULTING

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PROFESSIONAL SUMMARY

Cybersecurity and professional services delivery leader with experience building and maturing project governance, leading concurrent client engagements, coordinating technical teams, and improving repeatable delivery across scoping, scheduling, execution, QA, reporting, and closeout. Currently Head of Pentesting at Red Sentry, with prior project management roles at Trail of Bits and Include Security. Strong background in PMO-style process design, resource planning, scope and change control, delivery risk, client communication, and cross-functional alignment with Sales, Product, Operations, and technical teams.

CORE COMPETENCIES

PMO & Project Governance • Professional Services Delivery • Project Planning & Scheduling • Resource Allocation & Capacity Planning • Scope / SOW Alignment • Change Control • Risk & Issue Management • Client & Executive Communication • Delivery Forecasting • Utilization & Workload Visibility • QA & Reporting Governance • Process Standardization • Cross-Functional Leadership • Cybersecurity Consulting

PROFESSIONAL EXPERIENCE

Head of Pentesting | Red Sentry | March 2025 – Present

Lead the pentesting practice with responsibility spanning professional services delivery, PM operations, governance, resource planning, QA, scoping support, and client escalations.

- Built and matured PMO-style delivery governance for penetration testing engagements, including standardized handoffs, readiness controls, scheduling rules, QA expectations, reporting workflows, remediation processes, and escalation paths.
- Oversee concurrent client delivery across PMs, lead testers, pentesters, and contractors, balancing project timelines, scope, skill requirements, tester capacity, QA coverage, and delivery risk.
- Partner with Sales and scoping teams to align technical scope, effort, assumptions, pricing inputs, and delivery feasibility before commitments move into SOW and execution.
- Drive resource and capacity planning using workload, skill coverage, QA rotations, contractor availability, and project weight rather than project count alone.
- Review contractor utilization and monthly spend, resolve time and billing discrepancies with Operations/Finance, and use cost and capacity data to support staffing decisions.
- Serve as escalation owner for scope ambiguity, client delays, access blockers, schedule conflicts, technical concerns, and non-standard delivery requests, protecting both client commitments and delivery quality.
- Develop and maintain standards, templates, playbooks, and operational documentation used by PMs and testers to improve consistency, accountability, and adoption across the practice.
- Work with Product and Operations on RS Portal workflow improvements for intake, quoting, scope capture, scheduling, assignment visibility, QA, reporting, and delivery handoffs.

Project Manager II | Trail of Bits | July 2024 – October 2024

Managed cybersecurity consulting engagements across client communication, technical delivery teams, schedules, reporting, and project closeout.

- Managed multiple concurrent security consulting projects from initiation through delivery, maintaining alignment to SOW requirements, milestones, timelines, and client expectations.
- Served as the primary client point of contact for project status, risks, technical findings, recommendations, and next steps.
- Coordinated consultants and internal stakeholders across scheduling, dependencies, blockers, deliverables, and project completion.
- Supported technical and executive reporting and improved delivery workflows to increase consistency and reduce project friction.

Technical Project Manager | Include Security LLC | February 2022 – May 2024

Led end-to-end delivery of cybersecurity consulting engagements and coordinated distributed technical teams throughout the client lifecycle.

- Managed concurrent penetration testing and security assessment engagements from kickoff through testing, reporting, client readout, and closeout.
- Led internal and client-facing kickoff meetings, status calls, technical discussions, and findings readouts as the primary project contact.
- Coordinated distributed consultants across multiple time zones, managing schedules, dependencies, blockers, priorities, and delivery timelines.
- Translated client requirements and contractual scope into actionable project plans and delivery expectations for technical teams.
- Improved project workflows and repeatable delivery processes to strengthen consistency across engagements.

Cybersecurity Administrator | Legence Bank | March 2020 – February 2022

Managed cybersecurity operations and control improvement across enterprise infrastructure in a banking environment.

- Led vulnerability management, security monitoring, patching, remediation, access control, and security policy initiatives.
- Coordinated security priorities with business stakeholders and supported audit, risk, and operational security requirements.

Information Technology Manager | Rides Mass Transit District | August 2018 – March 2020

Led IT operations, infrastructure, security, projects, vendors, and staff in a public-sector environment.

- Managed IT projects, operational priorities, infrastructure changes, staffing, vendors, security controls, and service continuity.
- Led initiatives including MFA deployment, server migrations, system upgrades, monitoring, patching, backups, and access-control improvements.

EARLIER EXPERIENCE

Information Technology Manager | Walker's Bluff Casino Resort | November 2017 – August 2018

System Administrator | Legence Bank | August 2014 – November 2017

Information Technology Support Technician | Southeastern Illinois College | December 2013 – August 2014

IT Support | Ferrell Hospital | August 2013 – December 2013

EDUCATION & PROFESSIONAL BACKGROUND

A.S., Information Technology Security | Southeastern Illinois College

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InfraGard | Member

U.S. Army Reserve | Cannon Crew Member, 13B | 1997 – 2004